

Many of our instrument kits are assembled in schools, camps, senior centers, and similar group settings.

We have designed and prepared these kits to be quickly and easily assembled by amateur builders using a few common tools. You may mix and match to reach the totals. For example, an order for two banjos, two dulcimers, and two dulcimer kits qualifies for the 6 or more price on each of these items. Quantity-discounted orders will be packed in bulk with a single copy of assembly directions, unless you choose the Semi Bulk Shipping option explained below.

The quantity-discount prices listed below are available to institutions using purchase orders and to individuals buying six or more kits, and paying with one check, with delivery to one address. *If paying for a quantity discount order by charge card, please add 3% to the total amount to cover our processing expenses.*

Our website shopping cart does not handle orders at quantity- discounted prices. To order 6 or more kits or instruments, please mail us an order, send us an email message via the "Contact us" feature on the website, or call us at 203-281-4515. If you reach our voice mail, please tell us when you would like to receive the order, the shipping address, your name, and telephone numbers where you can be reached during business hours and in the evening when we prefer to return calls. In the tables below:

- Ready to play means instruments are painted/finished, strung and tuned to pitch. Colors are barn red, teal green, merlot (purple) and blue. Barn red will be sent if no color is specified. Unpainted is also an option if you request it.
- String it yourself means instruments are assembled, painted/finished, and accompanied by strings and stringing instructions;
- Apartment-ready kits have cardboard already painted, and the wood pieces have been sanded and finished. You avoid messy operations, drying time and the need to procure paint and wood finish. The apartment-ready harp kit comes with the 3 piece wooden frame already assembled. Final assembly requires common tools and glue you provide.
- Kit means pre-cut unpainted kits, ready to paint, finish and assemble. These are pre-painted only if you have ordered that extra service. The wooden parts of kits will need a little sanding and finishing with furniture oil, polyurethane or similar product. After painting cardboard, assemble with common tools and glue you provide (we use Elmer's glue.)

Simplicity Dulcimer

	<u>1</u>	<u>6-11</u>	<u>12+</u>
Ready to play instrument	\$68	\$60	\$54
String it yourself	64	56	50
Apartment-ready kit	59	50	44
Simplicity Dulcimer Kit	54	45	37

Dulcimer Options

4th string and tuning gear	\$4.00	\$3.50	\$3.00
"extra" fret in scale	2.00	1.50	1.00
Pre-painted soundbox (for kit)	4.50	4.00	3.50
Hourglass shaped soundbox (kit only)	6.00	5.00	4.00

Replacement Parts and Accessories

	<u>1</u>	<u>6-11</u>	<u>12+</u>
Dulcimer melody string	\$.50	\$.45	\$.45
Dulcimer bass string	1.75	1.50	1.40
Dulcimer flat pick	.60	.55	.50
Dulcimer/Banjo 4 mil rain bag	1.00	.90	.80
Harp strings, complete set	\$22	\$20	\$18
Ball-end banjo string set	5.50	5.00	4.50
Banjo strap	6.50	6.00	5.50

Basic Banjo

	<u>1</u>	<u>6-11</u>	<u>12+</u>
Ready to play instrument	\$145	\$125	\$120
String it yourself	135	118	112
Apartment-ready kit	125	110	105
Basic banjo kit	105	95	90
Banjo arm rest (basic banjo)	10	9	8

Fireside Banjo

Ready to play instrument	\$165	\$155	\$140
String it yourself	156	146	130
Apartment-ready kit	145	135	120
Fireside banjo kit	125	115	100
Banjo arm rest (fireside banjo)	10	9	8

Fireside Folk Harp

	<u>1</u>	<u>6-11</u>	<u>12+</u>
Ready to play instrument	\$259	\$245	\$235
String it yourself	230	215	205
Apartment-ready harp kit	195	175	165
Fireside folk harp kit	159	145	135
Snark [™] clip-on electric tuner, (for all instruments)	20	19	18

Shipping: \$8 handling fee per shipping address, plus shipping at cost (In the continental US: \$2 to \$6 per banjo or dulcimer, \$10 to \$40 per harp).

Semi-bulk packing: \$1.50 additional per kit. Kit prices above are for *bulk orders* packed with only one copy of the assembly directions, and all parts in bulk. They are intended for workshops where all the kits will be built in one place, under the guidance of a leader. If multiple kits are ordered to be divided among individuals, we suggest *Semi-Bulk* packing, which includes individual parts bags and multiple copies of the assembly instructions.